

## Day one of the 2018 NACC conference from The University of Arizona June 11, 2018

The NACC held the Vendor Product Advisory Committee meeting Monday at the University of Arizona Rincon Meeting room. The volunteer committee panel was made up of the following NACC members:

Alex Terranova – Michigan State University  
Chris Lauber – Ralph Engelstad Arena  
Chuck Aldridge – University of Maryland  
Angela Peterson – N.C. AT&T State University  
Dave Bullock – University of Maryland  
Heather Miranti – Southern Illinois University  
Jed Prettyman – Utah State University  
John Gibson – University of North Texas  
Kathryne O’Connell - University of New Hampshire  
Larry Jones – University of Arizona  
Mike Hayton – Washington State University  
Paul Schertz – Penn State University  
Robin Janney – Georgia Southern University  
Shawn Corr – UNLV  
Zack Gates – Dixie State University  
John Holzerman Jr. – Penn State University  
Theresa Traulsen – NACC  
Brian Kulpa – NACC  
Marianna Kulpa - NACC



The following vendor members presented to potential customers from the NACC for their open opinions about their products and services their company offers:

J&J Snack Foods

Black Board Transact Golden

Krust

Sabert Corporation.

There were some great conversations with all of the participating vendors, along with excellent feedback from the Vendor Product Advisory Committee.

- Disposable food packaging sources and solutions
- What new menu products can help facilitate additional concession sales
- How can a concessions specific POS help you and what do you need from a POS for the customer, inventory management, kiosk, and NPO management

After the presentations were completed the committee members and presenting vendors enjoyed additional time together at dinner at Gentle Ben's.



The NACC hopes the feedback helps each of company be more successful in the concession and catering industry. Next year, we anticipate holding our Vendor Product Advisory Committee meeting prior to the Penn State University conference. If your company is interested in presenting your product or services please contact Brian Kulpa to be put on the list to reserve your spot.

**Day two of the 2018 NACC conference from The University of Arizona June 12, 2018**

Tuesday's preconference activity included a tour of Tombstone AZ with an actual gunfight at the O. K. Corral.



Fun was had by all!





A real sarsaparilla saloon lunch in Tombstone:





A stroll down Main Street in Tombstone:



After Tombstone tour our members' toured Kartchner Cavern State Park Rotunda Throne room:



It is formed by water flowing over a bump on the wall, then dripping to create this beautiful formation.



Our Welcome Reception and then Dinner – hosted by the University of Arizona located at their UA Sands Club.







The Association crowd was excited for an evening of great food and concession's conversation:



NACC President Chuck Aldridge presented the Ron Athey Award to Shawn Corr for his outstanding service to the Collegiate Concessions industry.



We have several new NACC University and Vendor members attending this year so please introduce yourself and get to know them all. This is a special organization where we share ideas, help other managers out with different problems and talk to each other throughout the course of the year.

The night was capped off by thanking Theresa Traulsen for leading the last 15 years as the National Association of Collegiate Concessionaires as Executive Director. Her passion, persistence, and professionalism have enhanced the NACC footprint nationally!





## Day Three of the 2018 NACC conference from The University of Arizona June 13, 2018

NACC would like to thank the following conference sponsors for their support of the NACC:

Hospitality Room - Iowa Rotocast Plastics & Gehls Food LLC

Landyard - Cres Cor & Dynamic Drinkware

Opening Reception - Churchill Container Co. & ByPass Mobile

Conference Bag - Pratt Industries & Partners By Design

Tuesday Tour - J & J Snack Foods

Wednesday Lunch - Whirley –Drinkworks

Wednesday Dinner - Bar Leans

The morning kicked off with Mike Feder President of the Vamos A Tucson Mexican Baseball Fiesta, Joe Moller IMG and Ben Chulick Associate Athletic Director Marketing - Fan Experience and how it relates to our association college members.



University and Vendor members joined together outside the University of Arizona Student Union Memorial Center for the annual NACC conference group photo. Say Giddy up!!!



The general session was kicked off by President Chuck Aldridge announcing By-Laws amendments needing member approval. New changes passed anonymously. Also, two nominees were introduced to members to fill an open school board position. Heather Miranti Southern Illinois University and Ron Perrin Montana State University.





The 2018 tradeshow was next on the agenda. We had a highly diverse group of vendors that participated in the tradeshow this year. Several are new vendors to the conference.



We want to thank each of the vendors that presented at this year's tradeshow and hope that the school members that were not able to join us at the conference this year take a look at the vendor's company websites or call on the companies if they are interested in getting samples or product materials sent to them.

## 2018 NACC Tradeshow Booths

1. Oracle - POS Systems
2. B&D Foods - Boneless wings
3. Partners By Design - Quality portable cart solutions and design assistance
4. Stalk Market - Compostable disposable tableware
5. Partner Tech Inc. - POS Terminal and Peripherals
6. Gehls Food LLC - Gehl's Cheese and Chili Sauces, Nachos, Cheese Dispensers
7. The JM Smucker Co. – Coffee solutions
8. Iowa Rotocast Plastic - Beverage display units, counter and floor models
9. Ali Group North America - Foodservice equipment
10. Sugar Foods Corp - Condiments, toppings, dressings, snacks and sweeteners
11. Visstun -Stunning cups, containers/packaging hi-definition printing
12. Copa Di Vino - Pre portion white and red wines
13. Cres Cor - Attend 2018 conf. and your school may win a Hotcube Cres Cor unit
14. Paradise Tomato - Tomato Ingredient Products, whole peeled tomatoes, diced tomatoes, etc.
15. Gills Onion - Whole Peeled Onions
16. Con Agra Brands - Hebrew National, Hunts Ketchup, Guldens Mustard, Canned Entrees, Snacks
17. Blackboard Transact - Quadpoint POS system
18. Churchill Container Co. - Promotional Souvenir Plastic Drink Cups & Buckets
19. Pratt Industries - Concessions Packaging, popcorn containers
20. Vistar - Concession product distributor - popcorn, candy, snacks, and drinks
21. Dippin Dots - Original and unbeatable flash-frozen beads of ice cream, yogurt, sherbert.
22. J&J snack Foods - Pretzel, Funnel Cake, cookies, Soft Frozen Lemonade
23. Hormel Foods Corp - Meat Products: Pork, Chicken, Turkey, Beef
24. Exadigm - Mobile Payment Terminals. Credit card hardware nx 1200 and nx2200
25. GFF Inc. Girards - Salad dressings, sauces, aioli, vinaigrettes, and mustards
26. Real Rewards Café - Reward Your Foodservice Operation. Earn Read Reward Points.
27. Whirley – Drinkworks - Mugs, cups and Sport Bottles
28. Future POS - Providing complete Point of Sale system solutions for your concession oper.
29. PB Crave - Nut and Butter
30. Sabert Corp - Recyclable & Compostable Food Packaging
31. Barleans - Organic Butter Flavor Coconut Oil, Whole Body Wellness Products
32. Dynamic Drinkware - Lenticular Cups & buckets
33. FC Meyer Packaging - Paper stadium trays, food trays, popcorn tubs, food & beverage trays
34. Golden Krust - Pastries, Baked goods, Soups, Salads, Wraps, Sandwiches
35. Simplot – fried products
36. NACC
37. Cintas – Uniform, first aid safety option, clean facility services
38. ByPass Mobile - POS system



We hope that everyone enjoyed the scavenger hunt during the tradeshow, thank you to all those vendors that participated. It's a great icebreaker! After the tradeshow members stopped by the NACC booth to pick out their tradeshow participation gift.



This year the two Amazon Fires drawing went to John Gibson University of North Texas and Jason McDonald BYU! Congratulations!

Our education sessions were 3 round table sessions presented by:

Meet the New NACC Executive Director – Brian Kulpa

Sub-Contractors – Chris Lauber Ralph Engelstad Arena

Planning for a disaster – Shawn Corr UNLV



The evening reception and dinner was held at Old Tucson Studios, which is one of Arizona's top Wild West attractions, featuring live action stunt shows, musicals and live entertainment. "Old Tucson - Where the Spirit of the Oldest West Comes Alive!"













**Day Four of the 2018 NACC conference from The University of Arizona June 14, 2018**

The morning started with breakfast at the University of Arizona Wildcat Football Stadium in the Bear Down kitchen @ UA Athletics training table. Breakfast of Champions!



The members took a tour of the concession stands throughout the football stadium early morning before the temperature reach an oven temperature of +100 degrees.



Our education sessions for the day were presented by:

Pima County Health Department – Nicholas Agar RS & Matthew Christenberry MPH, RS





What are we doing to recruit NPO's and keep them? – Bob Greca Eastern Michigan Univ & Brett Brestel Univ of Arizona



Topic Small, Medium & Large Facility discussions – NACC board member facilitated



PCI Compliance – Matt Drummond Blackboard Transact & Ricardo Univ of Arizona

Catering Univ of Arizona – Judith Stoudt

Special Stadium and Arena Events. How to plan for out of the ordinary type events – Aaron Black BYU & Paul Schertz Penn State Univ



Lunch was serve concession style at UA's McKale Basketball Arena. A quick facility tour of the renovated west concourse was shared by UA.







The NACC membership voting for the two open spots on the NACC Board. The new vendor board member this year is Brian Ward Sugar Foods. The new University board member is Heather – Southern Illinois University. Congratulations Brian and Heather Miranti.

We also drew the winner for next year's free hotel. And the winner is Ron Perrin from Montana State University.

The Penn State University team – John Holzerman Jr., & Paul Schertz presented a video showing the members what to look forward to next year. These are just a few of the highlights:

Tussey Mountain Picnic & Penn State Berkey Creamery Tour

The NACC welcome reception and dinner will be held in the Penn State Letterman's Club located inside Penn State University's Beaver Stadium.

Wednesday's reception will be held in downtown State College at Champs Sports Bar and Grill. Enjoy Dinner, drinks, and a game room that features pool tables, air hockey, retro pinball machines, video games, and an old-school juke box! The last evening we will visit Pima Air & Space Museum.

Thursday's Dinner and Reception was held at Pima Air and Space Museum. The Pima Air & Space Museum is one of the largest non-government funded aviation and space museums in the world!







Good Night to all! See you in Happy Valley June 2019!